



Breaking new ground.
Developing intelligent
solutions.

Together we work on the
measurement and testing
technology of the future.

Gantner Instruments is a leader in industrial measurement technology with locations in Austria, India, Germany, France, Sweden, the USA, Singapore, Hong Kong, and China. For more details about us, visit www.gantner-instruments.com.

Area Sales Manager (ASM, Male, INDIA)

We at Gantner Instruments India design products that acquire data at high speed and the highest quality from a wide variety of sensors. This data must be stored, processed, and visualized - in real time.

We seek someone enthusiastic about innovative solutions, curious and passionate about measurement technology, who enjoys an extraordinary team spirit and wants to make a difference, and who can convince us with their expertise in the field and at the desk.

Your qualifications:

- 4 years of experience in industrial sales, particularly in Sensors/ Signal conditioners / Data Acquisition Systems
- Must know the regional customer base and surrounding market
- Good exposure to customers in automotive, aerospace, transport, research & development segments
- Recognized engineering degree at Bachelor level (Electrical, Electronics, Instrumentation) required
- Excellent communication and presentation skills
- Proficient in computer skills
- Strong relationship-building skills
- Willingness to travel and meet potential customers daily
- Experience handling sales promotional activities like technical seminars, customer meetings, and participating in trade shows
- Experience in Data Acquisition system sales preferred
- Experience in a home office setting preferred

What to expect:

- An intensive and thorough induction
- Maximum independence & personal responsibility
- A professional sales team
- Interesting & dynamic customer structure
- Effective marketing measures for your target group
- Attractive base salary and bonus
- Benefits package (Health and accidental)
- Job Location: **Pune, Maharashtra, INDIA**

Your application

Are you interested in an exciting, dynamic job in a first-class team?
Then send your complete resume to info@gantnerinstruments.in.